

November 13, 2025

To,
BSE Limited
Listing Department,
P. J. Towers, Dalal Street,
Mumbai – 400 001
(Scrip Code: 500365)

Dear Sir/Madam,

<u>Subject: Analyst / Institutional Investor meeting - Welspun World Investor</u> Presentation.

Ref.: Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time ("Listing Regulations")

This is reference to our letter dated November 10, 2025, attached is the Welspun world investor presentation, which will be made during investor meeting.

The Welspun World Investor Day is scheduled from 9:00 a.m. to 5:00 p.m., wherein registration and breakfast will take place from 9:00 a.m. to 11:00 a.m., followed by the presentations commencing at 11:00 a.m. and subsequent sessions as per the event agenda.

The same is for your information and record, please.

Thanking you.

Yours faithfully, For **Welspun Specialty Solutions Limited** 

Suhas Pawar Company Secretary & Compliance Officer A-36560

#### **Welspun Specialty Solutions Limited**

Welspun House, 5th Floor, Kamala City, Senapati Bapat Marg, Lower Parel (West), Mumbai 400 013, India. T: +91 22 6613 6000 / 2490 8000 | F: +91 22 2490 8020 E-mail: companysecretary\_wssl@welspun.com | Website: www.welspunspecialty.com

Registered Address & Works: Plot No. 1, GIDC Industrial Estate, Valia Road, Dist. Bharuch, Jhagadia, Gujarat - 393110. India

Corporate Identity Number: L27100GJ1980PLC020358

# WELCOME TO WELSPUN WORLD'S INVESTOR DAY 2025

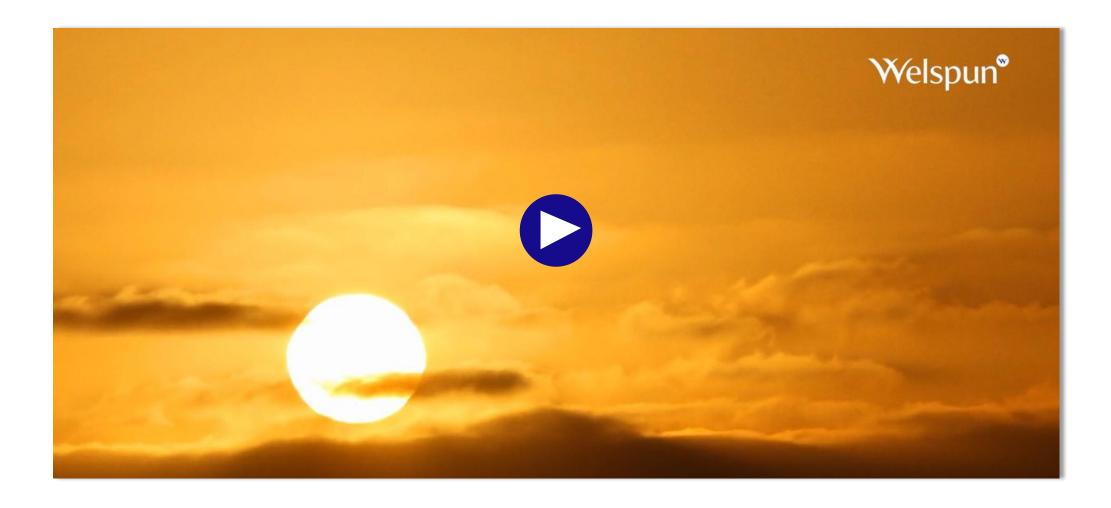
# **Schedule**



Time	Event
11:00 am to 1:00 pm	Chairman's Presentation
1:00 pm to 2:00 pm	Lunch / Networking
2:00 pm to 3:00 pm	Presentation by WCL/WEL/WLL
3:00 pm to 4:00 pm	Presentation by WCL/WEL/WLL

# **Corporate Film**







# **Recapping Last Year**





#### **Capital Allocation Focus, Exit non-core**



#### **Guide to hi-quality return**

ROCEs @ ~20% across companies

Revenue CAGRs @ 15-20% EBITDA margins @ mid-teen



#### **Credit rating**



Other fundamentals – 'Always in place'







# Welspun world

#### Welspun LIVING



Global - Home Textiles

**Flooring** 

**Advanced Textiles** 

#### Welspun corp



Global Line Pipe

Building Materials (Plastic Pipes & Tanks, TMT)

#### Welspun ENTERPRISES



Water Infra & Treatment

Transport Infra

Tunnelling

O & M Capability

# Welspun SPECIALTY SOLUTIONS Alloy & Stainless | Bars & Tubes



Integrated producer from steel-making to finished products



REVENUE ~₹30,000 Crores



EBITDA ₹4,000+ Crores



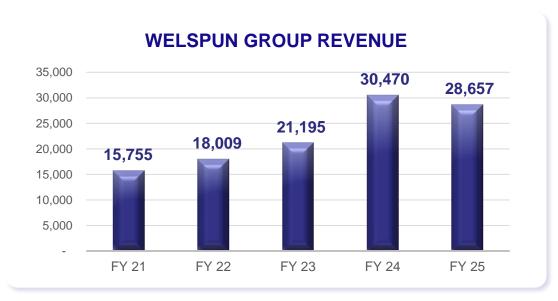
Workforce **35,000+** 

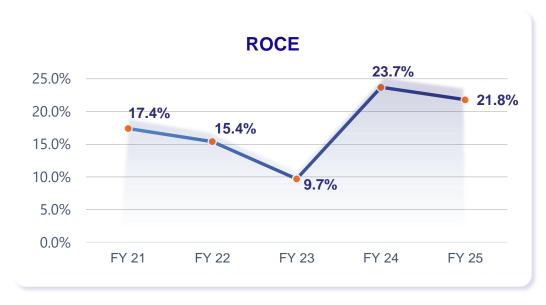


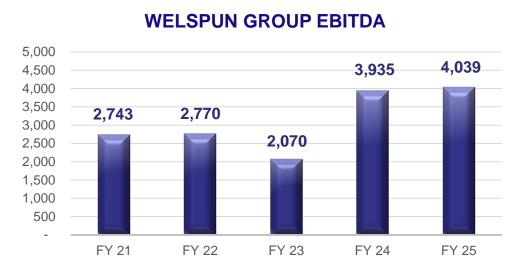
Customer Presence in 50+ Countries
Associated with fortune 100 (O&G majors, Top retailers)

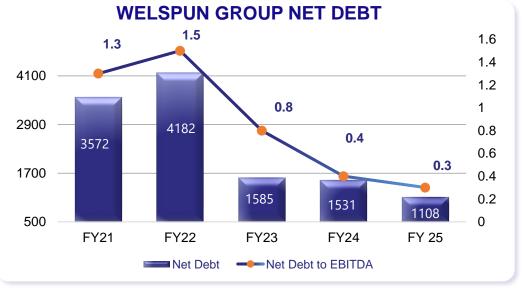
#### **Continuous Growth Momentum**





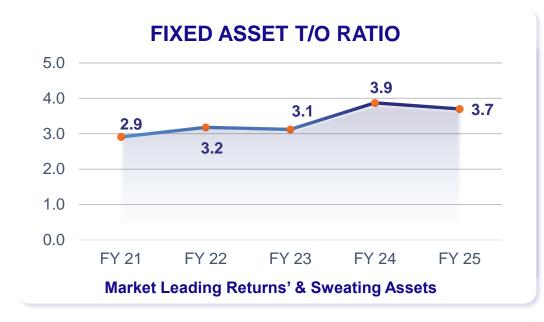


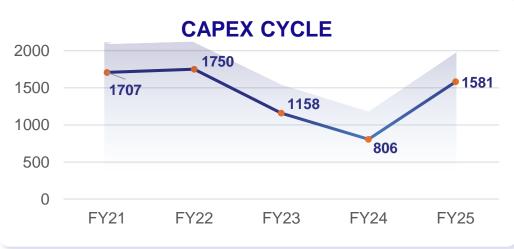




#### **Balance Sheet**







Despite Group spending ₹ 7,000 Crores over 5 years, our Net debt has gone down and Credit rating has improved

#### **CREDIT RATING**

Welspun Corp CRISIL Ratings

CRISIL/AA+/Stable

Welspun
Enterprises Limited

**CRISIL** Ratings

**CRISIL AA-/Stable** 

Welspun Living Limited

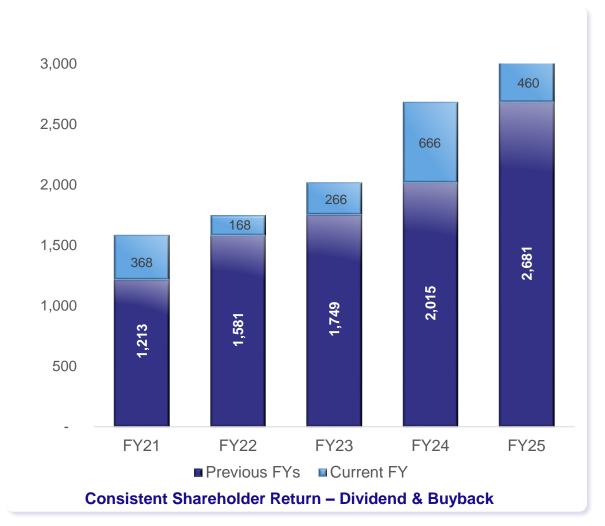


**CARE AA/Stable** 

#### **Continuous Growth Momentum**



#### **CUMULATIVE** ~₹3,200 CRORES RETURNED TO SHAREHOLDERS



#### GROUP MARKET CAPITALISATION (₹ CRORES)





### **Framework**

3G's





#### Governance





# **Leadership Team in Place**



#### Robust leadership programs drive next level of growth



BALKRISHAN GOENKA Chairman Welspun World



RAJESH MANDAWEWALA Vice Chairman Welspun World



**DIPALI GOENKA**MD & CEO
Welspun Living Ltd.



VIPUL MATHUR MD & CEO Welspun Corp Ltd.



SANDEEP GARG MD Welspun Enterprises Ltd.



ALTAF JIWANI
Director, Group Executive
Office, Welspun World



VIKRAM BECTOR
Director, Group CHRO
Welspun World



DEEPAK
CHAUHAN
Director & Group Legal
Welspun World



ANUJ BURAKIA ED & CEO WSSL



VANSHIKA GOENKA MISRA MD, Welspun UK Ltd.



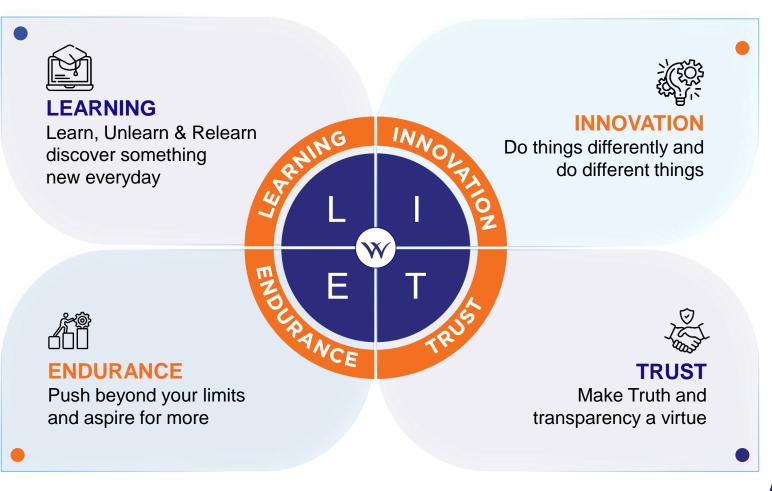
YASHOVARDHAN AGARWAL MD, Welspun BAPL & Director at Sintex







# **Values & Culture that Empower Success**









- ▶ Digitized 790+ classrooms, reaching 180,000+ students and training 3,000+ government teachers
- > Agricultural initiatives across 450+ villages, benefiting 98,000+ farmers and farmworkers
- Supported 370+ women entrepreneurs across 120+ villages, impacting 71,000+ individuals

### **Green - Growing Business Responsibly**





#### **Carbon Neutral**

- Around 17 crore units (kWh) of green electricity consumed in last FY avoiding 1.2 Lakh MT of CO2 emissions
- Commissioned 60+ MW of solar power plants to date



#### **Community**

- Program operational in over 9 states across India
- ➤ In FY25, community initiatives benefitted 1.1+ million lives



#### Water

- Zero fresh water used for industrial operations at Anjar
- Over 8 billion litres of sewage treated and recycled annually



#### **Farmers**

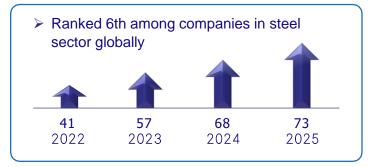
- > 76% of cotton sourced from certified sustainable sources
- Sustainable farming program active in 5 states covering over
   2.5 lakh acres of farmland



# ESG ratings Dow Jones Sustainability Indices



**Welspun Living Limited** 



Welspun Corp Limited



#### Welspun World: Future Growth



Continuing dominance in CORE businesses; driving high growth in NEW businesses





Home Textiles - Export

**Welspun Living** 



Large diameter Pipes

**Welspun Corp** 



Transport and Water Infra

**Welspun Enterprises** 



Integrated producer from steelmaking to finished products

WSSL



Scale new business



**Profitable Growth** 



**Solid Execution** 



**Deepen core business MOATs** 

#### Exponential Growth in **NEW** businesses 15-20% CAGR



**High US tariffs** 

Towels – Largest global capacity in the world

Sintex B2B, B2C

Investment in pipe underway

USA/KSA –
Globally largest
LSAW company in
the world and one
of the largest in DI

₹ 5500 crores CAPEX spread over 3-4 years in USA



Focus is on Water

Water Transportation,
Treatment and
distribution



18

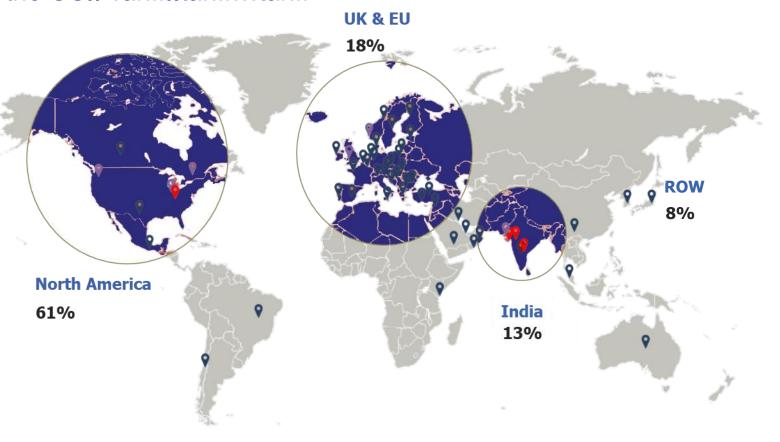
Welspun Living Welspun Corp Welspun Enterprises



# Welspun LIVING

# Welspun Living: Global Home Solutions Leader

Near term headwinds because of the largest market in the US.. Tariff...tariff



Warehouses Manufacturing Facility



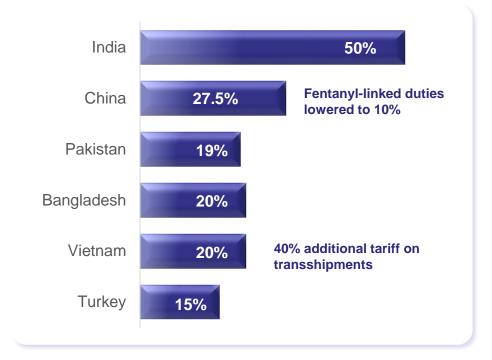
- **\$1.25 Bn** Revenue
- 14-15% EBITDA (avg.)
- **50+** Countries
- 47 Patented Technologies
- > **Top 4** Globally in ESG #1 in India (DJSI)
- Top 10 India's Best Companies to work for

**Q** Country Served

### The Tariff Tango...

# W

#### **Reciprocal Tariff:**



India: Strong, Stable, Sustainable Sourcing Hub



Economic Strength



Trade Agreements



Raw Material & Workforce



Government Initiatives like GST



India-US BTA in progress
Aim to enhance their bilateral trade
volume to \$500 billion by 2030

#### **India's rising trade - Upcoming FTAs:**

Any kind of challenges gives an opportunity









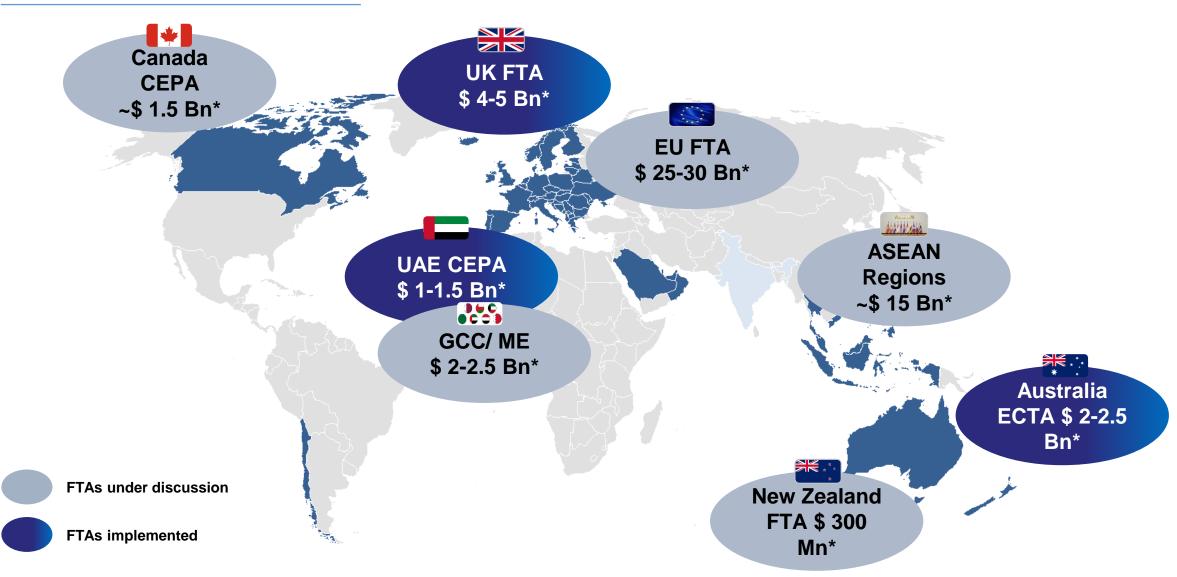






#### **Future Opportunity**





### **Global Footprint & Category Expansion**





Scaling Onshore in US through Pillows

\$1.5 Bn Us market

**2nd** most sold (by units) after bath towels

**13.5 mn pcs** Annual capacity of Ohio facility

**10.8 mn pcs** Upcoming Investment in Nevada

**\$110M** Revenue potential



### Strengthening Market share: EU and UK

**#1** Exporter of Towels to UK from India

~20% current share of business

**2X-3X** growth potential with upcoming FTAs

**IKEA** 



John Lewis









### **Building the next frontier:** ROW business

~7% current share of business

**#1** Vision to be global market leader in Towels

**100+** countries vision from current footprint of 50+





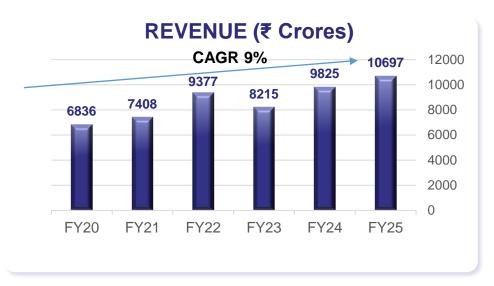


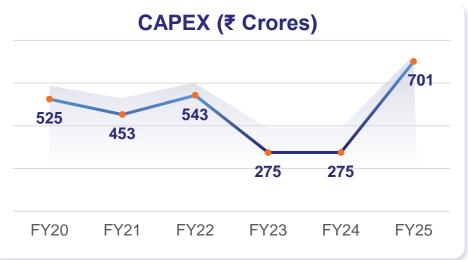


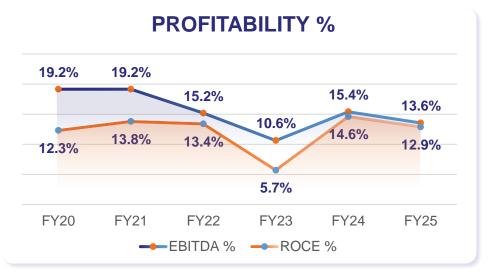


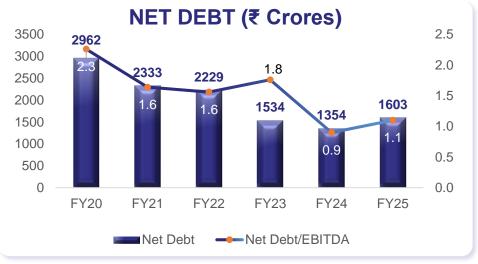
### **Steady Track Record in Last 5 Years**





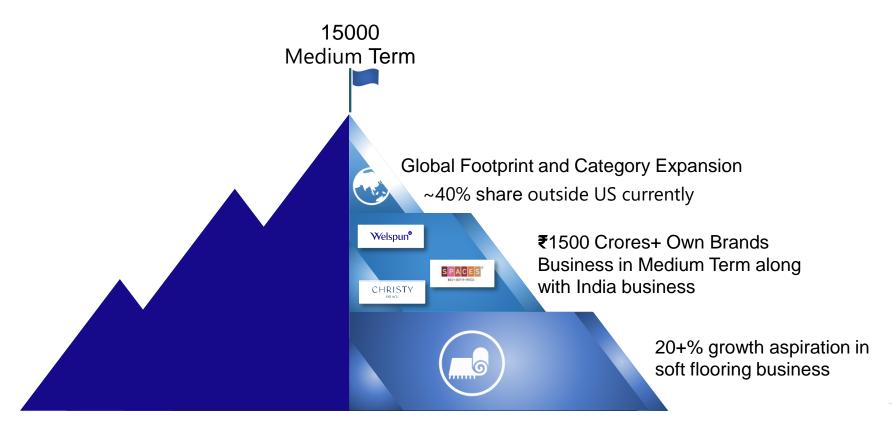




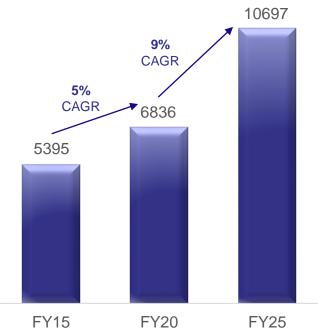


### **Every Crisis is an Opportunity**









++ Cost and Efficiency Focus

EBITDA% >>> 15-16%

Branded business share\* >>>

11%

14%

18%

# **Sustainability: Growing Business Responsibly**

Dow Jones Sustainability Indices



83 / 100 Global Rank Top 4

India: Rank 1 in Textile, Apparel & Luxury category



**Goal 2030** 

100% Carbon Neutral (measured as % RE)

100% Sustainable Cotton

**0** Fresh Water (+) in Production operations

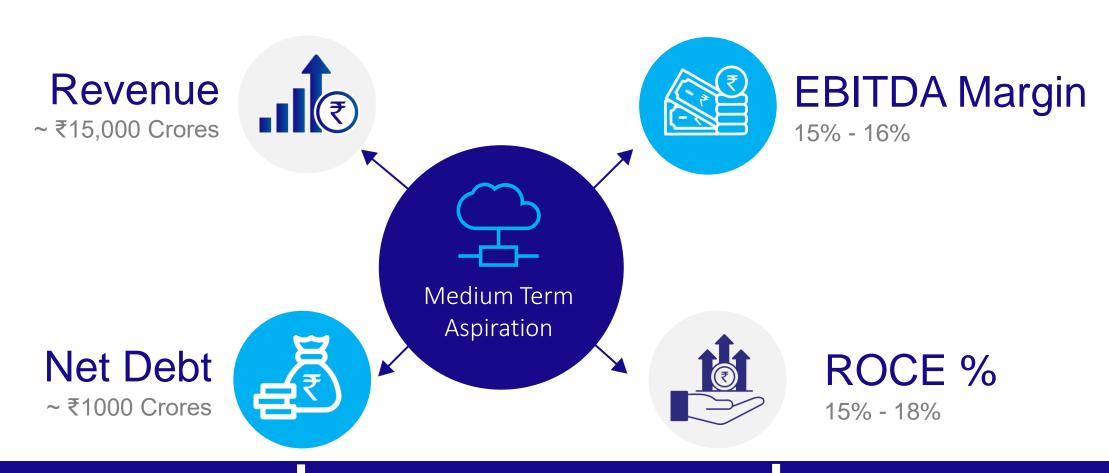
O Hazardous waste to Landfill (MT)

1 Mn Lives in CSV (cumulative)

# **Summary: Welspun Living**



We remain committed to long-term value creation





# Welspun corp

#### **Product Portfolio**



#### LARGE DIAMETER LINE PIPES

**Largest Player Globally** 



# DUCTILE IRON PIPES

Formidable player in India and KSA

Pipes up to DN 2600 (very few plants in the world)



#### SINTEX

National iconic brand with pan-India presence



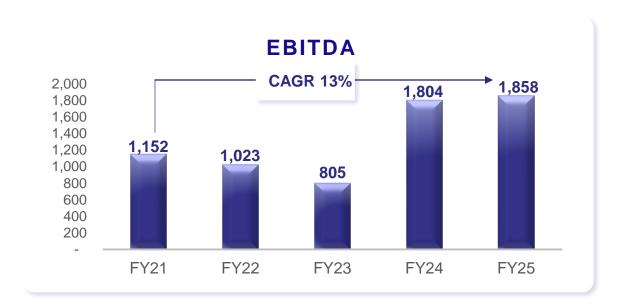
#### **WSSL**

Integrated producer from stainless steelmaking to finished products

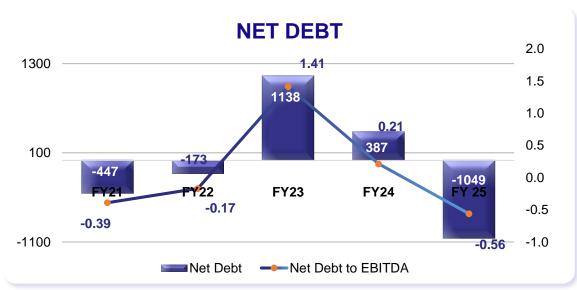


### **Welspun Corp – Continuous Growth Momentum**







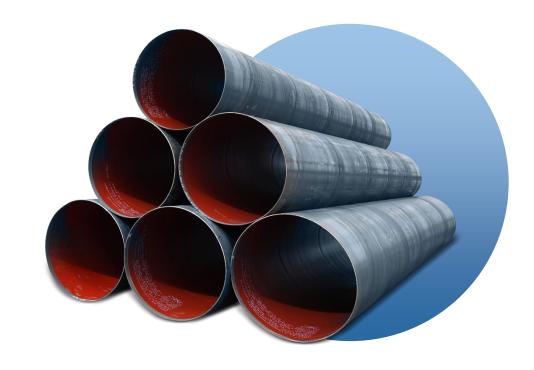


Total Order Book Value stands at ~ ₹23,500 Crores

# **Line Pipes: USA**



- Largest player in USA
- Only player offering Pipes 6" to 60" OD incl.DJ and Coating
- Impeccable quality track record



#### **Capacity (KMTPA)**

**350** HSAW



**350** HFIW



**300** LSAW\*



### **Growth Drivers: USA**



LNG Exports & Permian Play

**Data Centers** 

NGL



#### **LNG Exports & Permian Play**





#### **LNG Export**

- > To grow from 16 bcfd to >25 bcfd in next 3 years
- USA is the largest producer and exporter of LNG
- Key LNG export destinations: Asia & Europe
- Alaska LNG also being developed

#### **Permian Play**

- To grow from ~22 bcfd in 2024 to >28 bcf/d by 2030
- Additional 2 to 3 Permian pipelines for LNG exports

Map not to scale, only for representation purpose.

# NGL



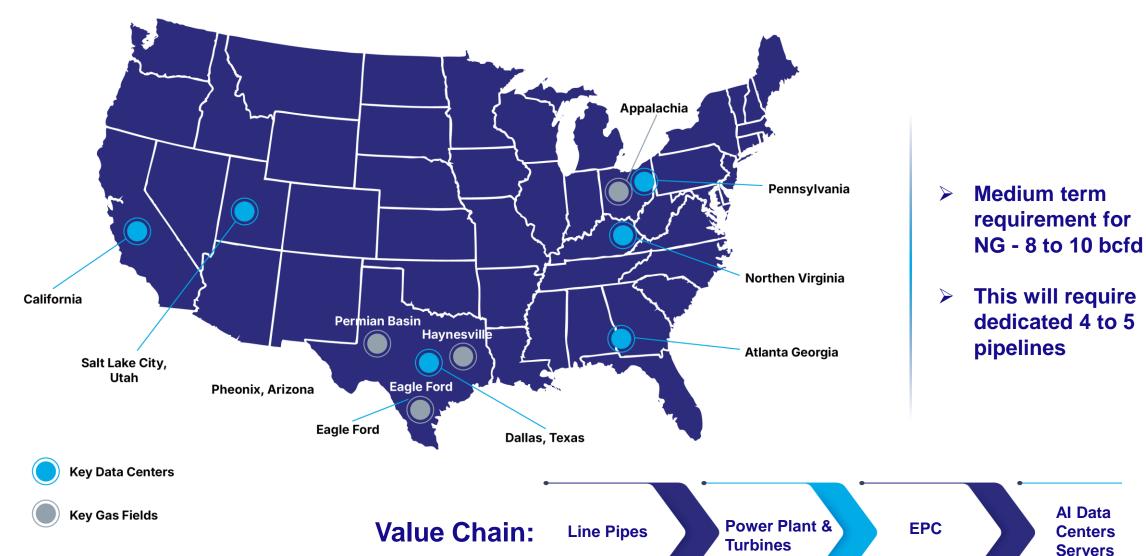
# **NGL (Natural Gas Liquids)**

- > Total NGL production in USA is ~7 MMbpd
- > Permian contributes >55% of total NGL production

Map not to scale, only for representation purpose.

#### **Data Centers**





# **Summary: USA**



**Largest Player** 

Robust potential of 8,000 to 9,000 miles of Pipelines

Robust growth potential



# Pipes: Kingdom of Saudi Arabia



#### **Capacity (KMTPA)**

500 HSAW (EPIC)

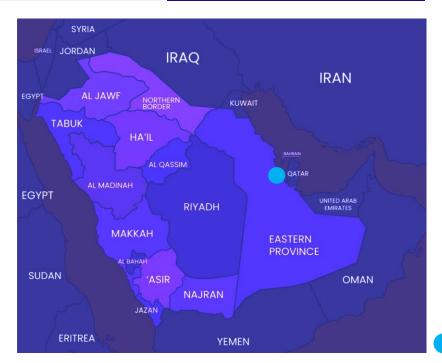
350 LSAW\*



250 DIP\*



- > To be the largest player in KSA
- Greenfield projects: Both of them to be operational by Q1FY27
- Impeccable track record with Aramco
- DIP size range up to DN 2600 (very few plants in the world)



Welspun Presence

# VISION 2030: Kingdom of Saudi Arabia



- ➤ New Energy: capture 25% of the global hydrogen demand by 2030
- Oil for Exports and NG for Domestic Consumption
- Gas Production
- Water Transmission
- Water Distribution
- > Export Opportunity

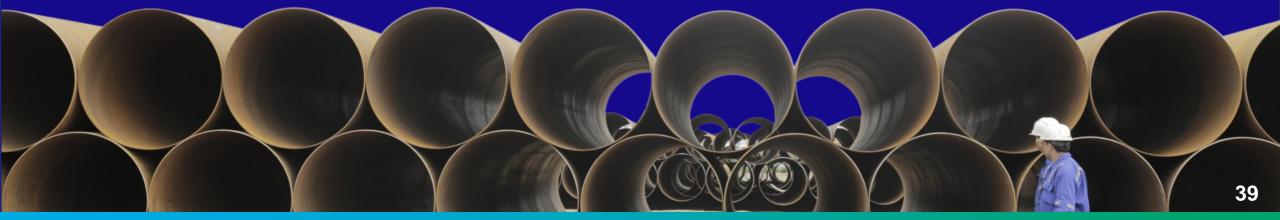
- > 4,000 KM of Pipelines for O&G
- 2,000 KM of Large Dia Transmission Lines (HSAW) for Desalinated water
- Import Substitution of 200 KMT of DIP for Infra, Sewage and Water Distribution

# **Pipes: India**



#### **Capacity (KMTPA)**

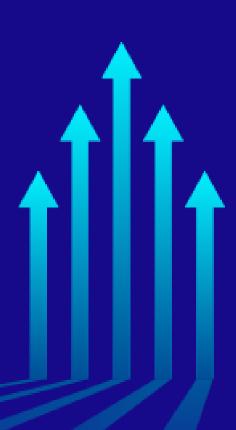
- Offering full range of pipes: 1.25" to 144" OD along with all types of coatings
- > Largest exporter of LSAW pipes to niche projects globally
- **▶** Complete solutions for water: MS + DIP + Plastic pipes
- > State of the art and the only H2 lab in India for testing in collaboration with DNV



#### **Growth Drivers: India**

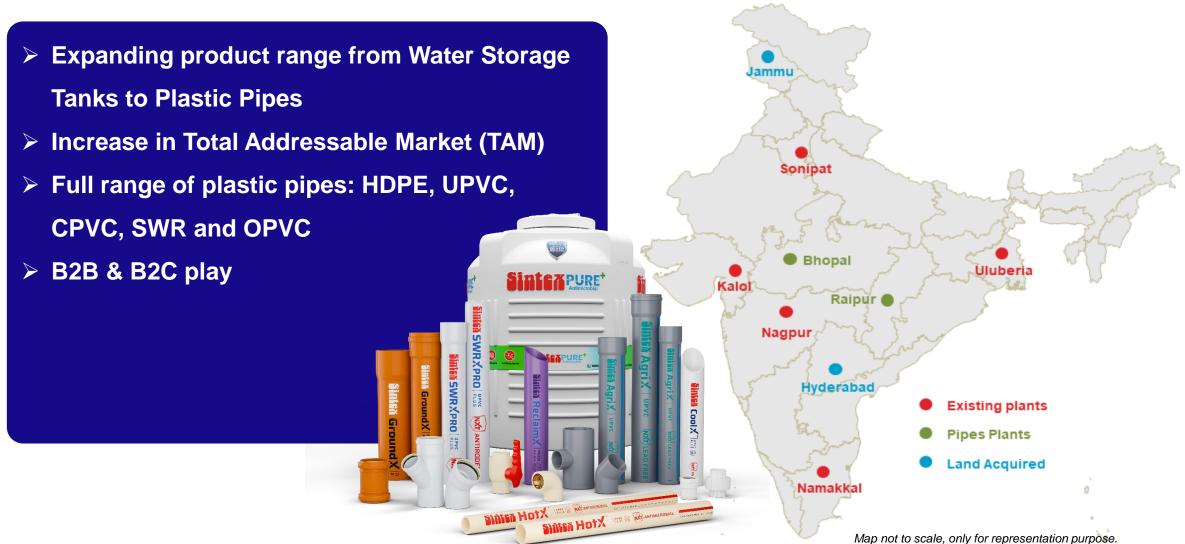


- > LSAW and DIP Exports
- > Expansion of Gas Grid
- > CGD
- > Hydrogen Pipelines
- > Ethanol blending
- > River Interlinking Transmission
- > Potable Water Distribution
- > Sewage Network expansion



#### Sintex: National Iconic Brand with Pan-India Presence





#### **Growth Drivers: Sintex**



467

Q2 FY26

66,679

27,800

438

Q1 FY26

----Plumber

52,236

26,142

#### **WST AND PLASTIC PIPES**



**Channel Expansion** 



Premiumization



**Brand Building** 



Digitization



Plastic Pipes

# 7 Systems Launched

+1: Anti-Microbial



Hot & water
Management System CPVC Pipes & Fitting



Potable water
Management System UPVC Pipes & Fitting

#### +1: Anti-Rodent





Sewerage, Waste, Rain water Management System - PVC Pipes & Fittings



Q1 FY25

356

Drainage System Pipes & Fittings



**Channel Expansion** 

374

.348

Q3 FY25

368

Q2 FY25

10,035

Distributor

402

Q4 FY25

Retailer

35,204

23,253

UPVC Pipes & Fitting



Reclaim Pipes



Surface Drainage

#### **Sintex: Way Forward**



- CAPEX restricted to ~ ₹1150 Crores
- > Soft launch for pipes done. Encouraging endorsement
- Revenue ~ ₹2000 Crores+
- > Industry level margins : Mid teens EBIDTA
- > Profitability to improve over next 3 to 4 quarters



# WSSL - Integrated producer from steel-making to finished products

#### **Capacity (KMTPA)**

**150**SS Bars

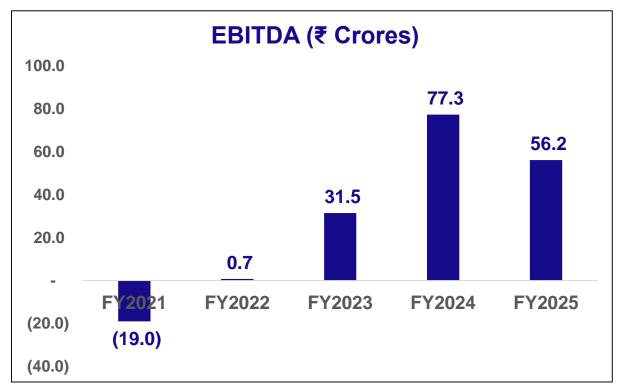
18 SS Pipes & Tubes

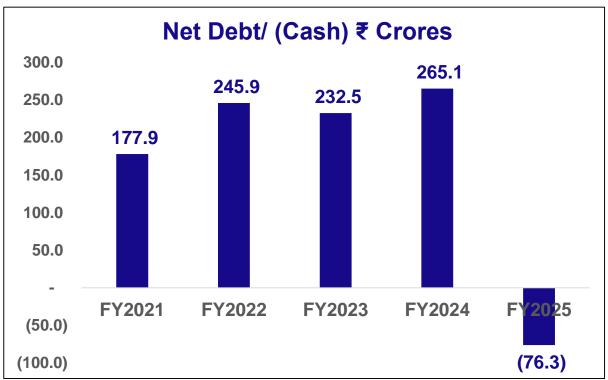
- Only fully integrated facility in India from Stainless Steel making to Pipes
- Product acceptance in both domestic and international markets
- Recognized Player in Premium and Niche markets





# **WSSL Financials: Turn-around Story**





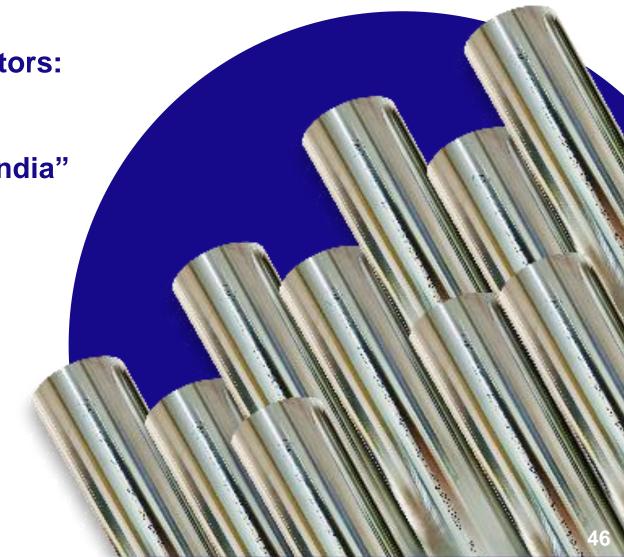
#### **Growth Drivers: WSSL**



Power, Defence, Space and Nuclear sectors: Growth areas for next 5 years

Strong Government support: "Make in India" initiative

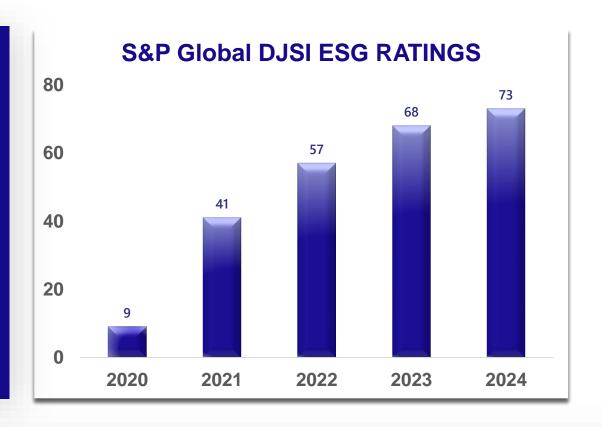
➤ Import restrictions, quality control order and anti-dumping – eliminating cheap imports from China



# **Welspun Corp - ESG**



# Ranked 6<sup>th</sup> among companies in Steel Sector globally in 2024



Long Term
Sustainability Goals





Water Neutrality by 2040



# **Summary: Welspun Corp**



- Largest Global Player in Line Pipes
- > Size, Scale and Approvals
- Growth from KSA, USAData Centers, India Waterand Exports
- > Sintex: B2B + B2C
- Governance GoldStandard
- Sharp Focus on Sustainability

Growth:	3 Years
Revenue	EBITDA
10% to 12% CAGR	>15% CAGR
ROCE	Capex
22% to 23%	₹ 5,500 CRORES
Net Debt	Net Cash



# Welspun Enterprises



## Welspun Enterprises: Delivered what we promised



#### Water

# Unique & valuable water company

- Largest multi-storied WwTP (Dharavi)
- ➤ Largest Water treatment plant (Bhandup)
- > Bagged Panjrapur Water treatment plant



Dharavi WWTP
India's First multi -storied WWTP

**Transmission** 

**Treatment** 

#### **Transport**

#### **High Quality BOOT project**

Won Pune Shirur Elevated Highway BOT (Toll)



Aunta-Simaria Bridge
India's widest extra-dosed cable-stayed

Roads

**Elevated structure** 

**Metro Rail** 

#### **Tunnel**

- Acquired Michigan & built inhouse capabilities
- Strengthening the capabilities to drive growth



**Mithi Tunnel** 

Micro

**Medium** 

Large

# Infrastructure Play across Verticals with Opportunity of ~₹ 18 Lakh Crores



#### Water



# Opportunity Size - ₹ 5,75,000 Crores TAM - ₹ 2,10,000 Crores

- Budgetary surge of ~ ₹6 lakh Crores between 2020-25 - an increase of ~6x over 2015-20 & expected to grow at a min. CAGR of 10%
- Technology partners- Xylem, Veolia, etc.
- Strengthening O&M capabilities for a sustainable business model.

#### **Transport**



# Opportunity Size - ₹ 6,50,000 Crores TAM - ₹ 2,50,000 Crores

- Rapidly expanding highway network ~1,46,000 kms in 2025 to ~1,85,000 kms in 2030
- Clear focus on BOT (Toll) and HAM projects
- Stringent NHAI norms plus larger project sizes present a huge opportunity for well capitalized players

#### **Tunnel**



# Opportunity Size - ₹ 6,00,000 Crores TAM - ₹ 2,00,000 Crores

- Tunnelling a solution for urbanization
- ~ 3,000 km in 10 years as against ~2,500 km in 75 years.
- Enhancing in-house tunnelling capabilities including large diameter tunnels.

Additional medium term order book ~ ₹ 65,000 - ₹ 70,000 Crores





#### **Prudent capital allocation:**

Selective bidding, Clear focus on margins



#### **Asset light:**

6 assets monetized, ASRP on track for monetization



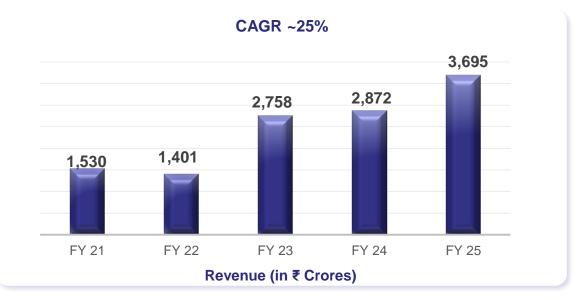
#### **Independent & Strong Board:**

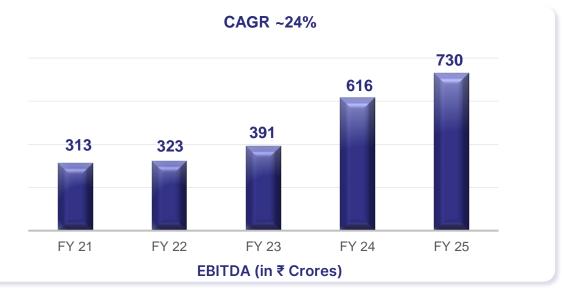
All statutory committees chaired & comprise of majority Independent Directors

## **Steady Track Record in Last 5 Years\***



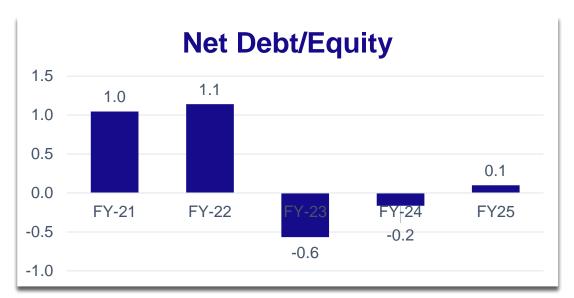


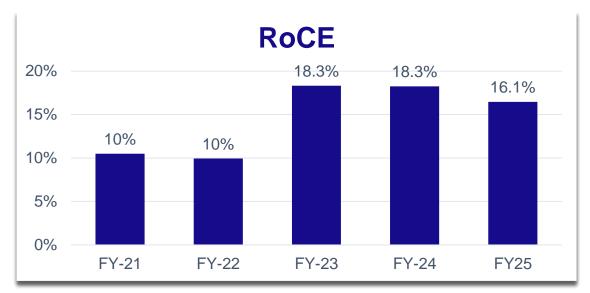


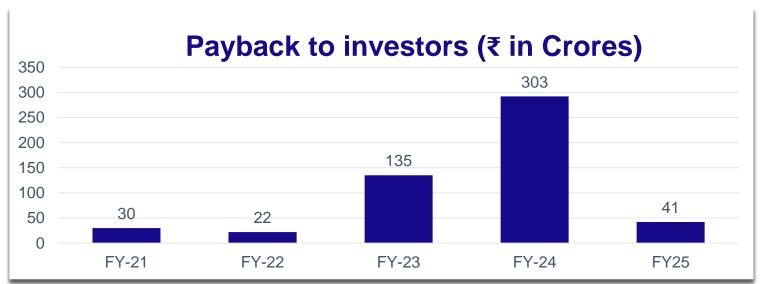


# **Steady Track Record in Last 5 Years**









# **Green - Sector leading in ESG Rating**



#### **CRISIL**

**55** Progressive Industry Average

#### **Sustainalytics**

36 Stable Transition Zone







# SUMMING UP



#### **Governance & Stakeholder focused**





#### **Capital Allocation Focus**



#### **Guide to hi-quality return**

ROCEs @ ~20% across companies

Revenue CAGRs @ 15-20% EBITDA margins
@ mid-teen



#### **Credit rating**



Other fundamentals - 'Always in place'



# **Strategic Pillars**





Sustainable expansion, balancing organic and inorganic growth.



Building a culture of innovation, |where R&D drives differentiation and competitiveness.

#### **Sustainability**

Commitment to Governance, People, Planet, and Profit philosophy.



#### **Product Enhancement**

Shift from volume-based to valuebased growth, improving margins and customer stickiness.



#### **Profitability**

ROCE (Return on Capital Employed) is the key KPI, signalling disciplined capital allocation and efficiency in returns.



# **Governance & Wealth Creation**

All these priorities converge towards shareholder value creation.



# THANK YOU

